

RUTHERFORD COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$236,940,323	\$28,875,218	\$60,672,870	1.3779	\$326,488,411
LABOR INCOME	\$120,074,080	\$8,883,905	\$17,595,392	1.2205	\$146,553,377
EMPLOYMENT	3,252	348	637	1.3030	4,237
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$54,208,409
MEDICAID EXPENDITURES					\$85,561,487
NUMBER OF MEDICAID ELIGIBLE					15,425
FEDERAL TRANSFER PAYMENTS					\$385,698,000

- In 2008 it is estimated that Rutherford County's health care industries produced over \$236 million in direct output revenue and contributed an additional \$89 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$326 million. The Output multiplier (1.3779) shows that for every \$1 in revenue produced by health care industries and additional \$0.37 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$120 million (direct) and contributed an additional \$26 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$146 million. The Labor Income multiplier (1.2205) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.22 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 3,252 (direct) and generated an additional 985 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 4,237. The Employment multiplier (1.3030) shows that for every 1 worker employed in the health care industry, an additional 0.30 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 36% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 36% it is estimated that the \$146 million paid to health care and support employees generated over \$54 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$54 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

RUTHERFORD 2008

Population	63,424
Area Sq. Miles	564
Persons per square mile	112
Number Employed	28,523
Unemployment Rate	8.3%
# of Industries	175
# of Households	27,554
Per Capita Income	\$27,286
Median Household Income	\$36,866
Total Personal Income	\$1,730,608,000
Gross County Retail Sales	\$640,132,000
Local Retail Sales Capture Ratio	36.99%
Federal Medical Transfer Payments	\$385,698,000
Number of Medicaid Eligibles	15,425
Medicaid Expenditures	\$85,561,487

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$16,805,150	\$2,207,356	\$3,709,939	1.3521	\$22,722,445	
Labor Income	\$7,693,213	\$659,316	\$1,136,872	1.2335	\$9,489,401	\$3,510,020
Employment	241	22	39	1.2540	302	
Home Health Care Services						
Output	\$23,099,998	\$1,975,050	\$6,186,041	1.3533	\$31,261,089	
Labor Income	\$11,460,520	\$609,321	\$1,652,951	1.1974	\$13,722,792	\$5,075,903
Employment	536	28	65	1.1740	629	
Physicians, Dentists, other Health Professionals						
Output	\$72,601,728	\$7,421,784	\$19,372,029	1.3691	\$99,395,541	
Labor Income	\$35,851,172	\$2,202,266	\$5,209,856	1.2067	\$43,263,294	\$16,002,595
Employment	722	90	203	1.4072	1,016	
Ambulatory and Outpatient Health Care Services						
Output	\$13,192,301	\$1,712,400	\$2,327,966	1.3063	\$17,232,667	
Labor Income	\$4,106,609	\$537,916	\$635,568	1.2858	\$5,280,093	\$1,953,046
Employment	112	22	24	1.4095	158	
Hospitals						
Output	\$79,800,304	\$12,274,883	\$19,420,282	1.3972	\$111,495,469	
Labor Income	\$40,238,144	\$3,855,941	\$6,001,278	1.2450	\$50,095,363	\$18,529,699
Employment	699	146	204	1.5003	1,049	
Nursing and Residential Care Facilities						
Output	\$31,440,842	\$3,283,744	\$9,656,614	1.4116	\$44,381,201	
Labor Income	\$20,724,422	\$1,019,144	\$2,958,867	1.1919	\$24,702,433	\$9,137,146
Employment	942	40	101	1.1500	1,083	
TOTAL						
Output	\$236,940,323	\$28,875,218	\$60,672,870	1.3779	\$326,488,411	
Labor Income	\$120,074,080	\$8,883,905	\$17,595,392	1.2205	\$146,553,377	\$54,208,409
Employment	3,252	348	637	1.3030	4,237	